

2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020





And many more modules and features

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A. Introduction

eTravel CRM is an enterprise travel solution initially developed in 2010 for Alhuda International Travels, Islamabad. In the beginning its main focus was to address the challenges for timely arrival, departure and movements of pilgrims in KSA. Every passing year, new clients kept adding new modules and features. Now we provide IT services in almost all areas of Travel Field.

B. System Architecture

The system is developed in latest Microsoft Technologies using C# Language, Windows Forms, ASP.net, JQuery and Microsoft SQL Server as back end database.

eTravel CRM has 3 different platform solutions

- 1. Online Web based System
- 2. Online Web + Desktop Software (Connected with Live Server)
- 3. Online Web+ Desktop Software (Connect with Local Server)
 For disconnected working, a data synchronization utility take care of transferring data across live and local systems as illustrated in the picture below.



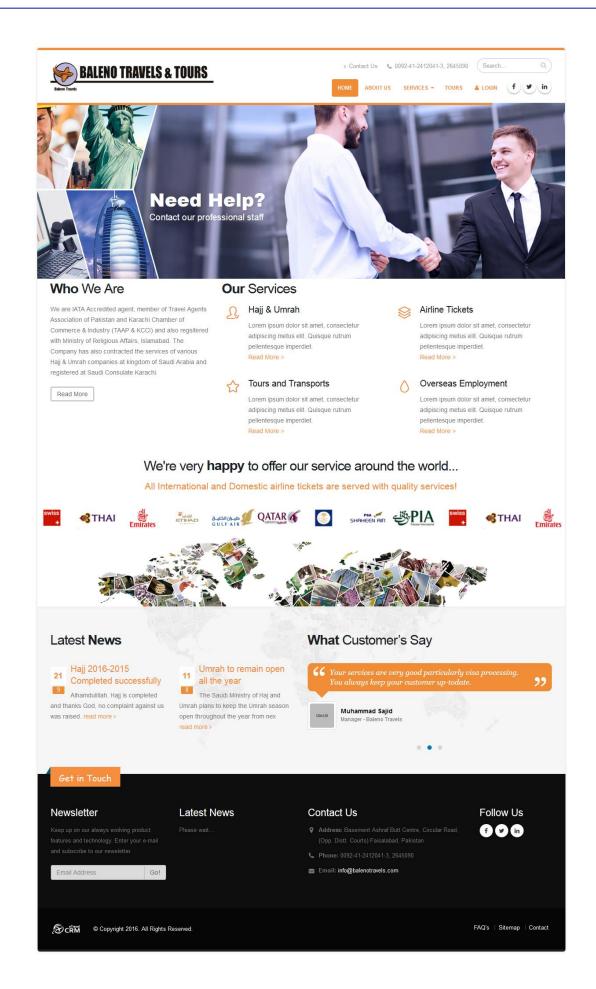
C. SYSTEM MODULES

1. Company Website

The company website is based on CMS (Content Management System). It will allow you to manage page/contents online. You will be able to add unlimited pages and its contents. The website will contain all necessary components as mentioned below:-

- a. Dynamic Content Management System
- b. Animated Slider to show featured / offers on home page in layer
- c. News/Blogs
- d. Google Maps Integration
- e. Google Analytics Integration
- f. Social Media Links Management
- g. Testimonials

Sample Design is given below:-

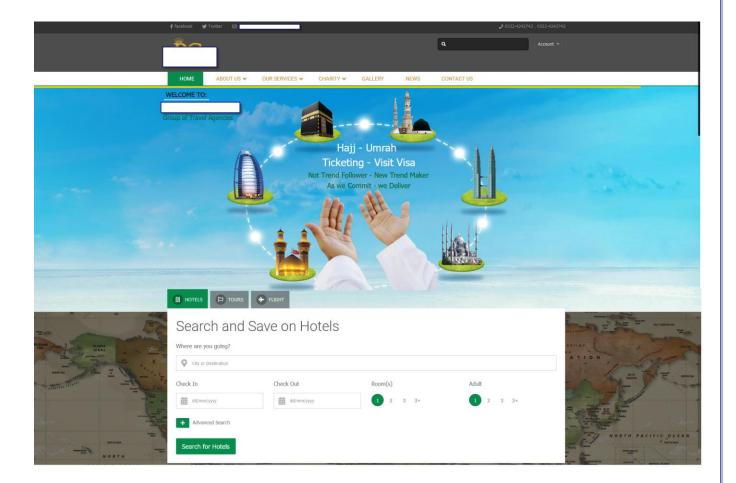


Customized Design Services

We also offer customized web design services which additionally include

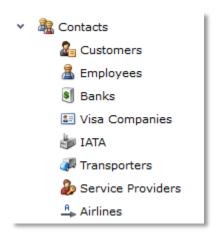
- h. Hotel Management Information / Picture Gallery and Booking Alerts
- i. Tour Management
- j. Team / Staff
- k. Live Chat Module
- I. Live Chat Mobile App

On sample design given below:-

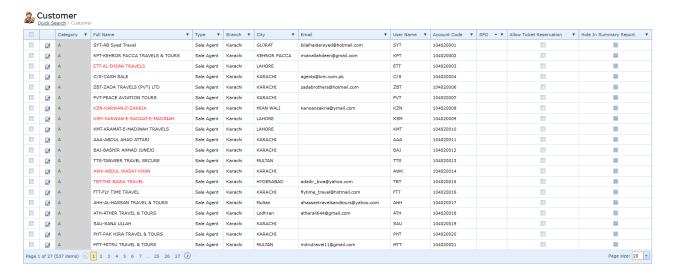


2. CRM - Contact Relationship Management)

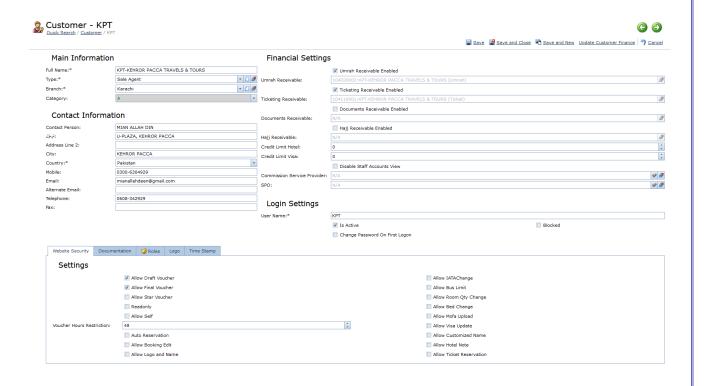
The system provides a single place to manage all your contacts. It include following contact types:-



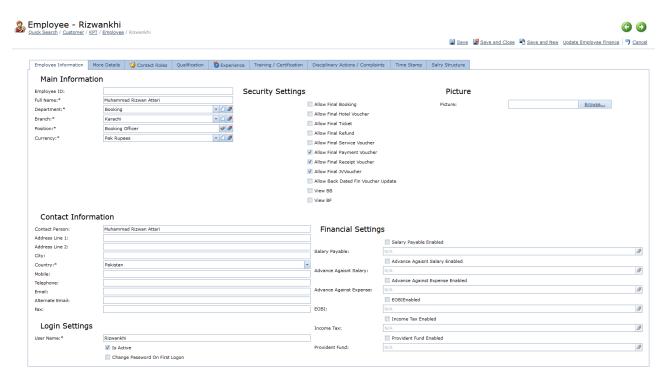
a) <u>Customers:</u> This contact type is to maintain list of your customers/Agents for accounts receivable. You can create their Login IDS and set their privileges in the system. You can create their Umrah and Ticketing accounts. The customer agent can login, view his bookings, issue hotel voucher, and view his account ledgers. You can Sample Screen of Customer/Agent:



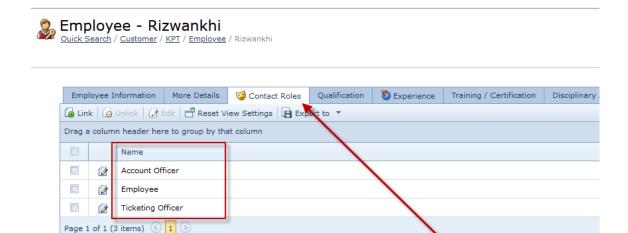
Customer Detail Screen is given below:-



b) Employees: You will add all your staff in employee section. The KSA staff accounts will also be created in this contact type. Employee Screen is given below:-



On Employee screen, you have Contact Roles area and Security Settings. Here you can assign different Roles to employees according to their department and privileges. See Contact roles Screen below:-

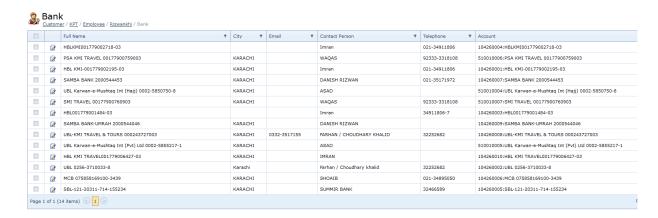


Furthermore, you can control the different approval options of voucher and branch level security on security section of the employee screen. See screen capture below:-

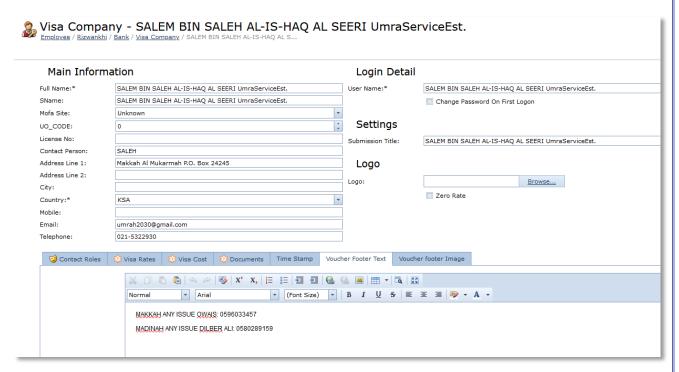
Security Settings



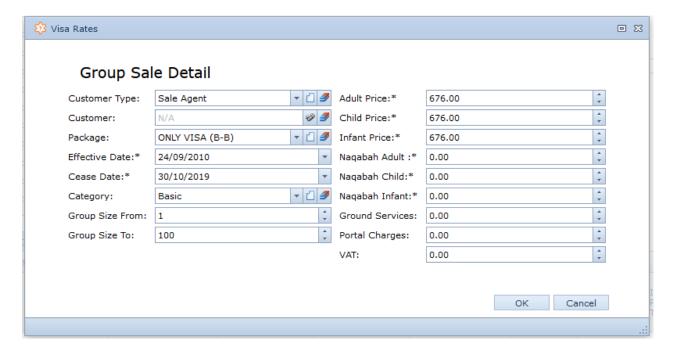
c) Banks: Allow you to create new Bank in system and Chart of Accounts



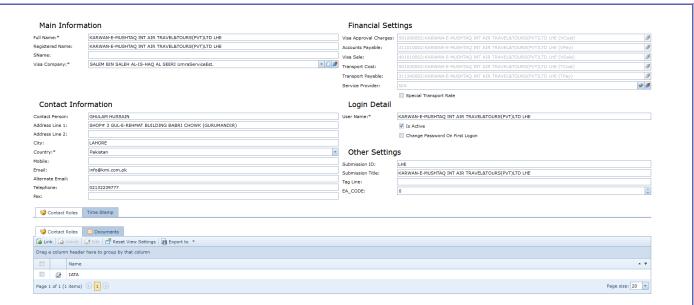
d) <u>Visa Companies/Shirka:</u> This option allow you to define Visa Company and Shirka. Here you can also setup Visa Cost Rates, Visa Selling Rates, Logo and the KSA helpline text printed on Hotel Voucher.



You can specify Visa Cost and Visa Sale Rate on these screens:-

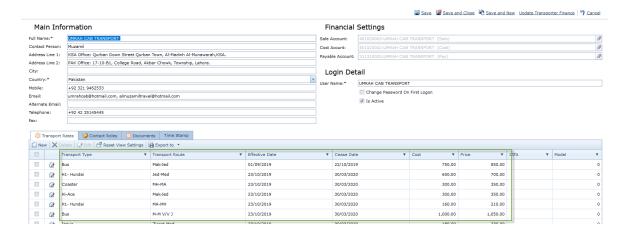


e) IATA: This is the area where you will define Pakistan IATA Company on which you have Umrah agreement with Saudi Shirka. This also allow you to create its cost/sale/pay accounts. See screen capture below:-

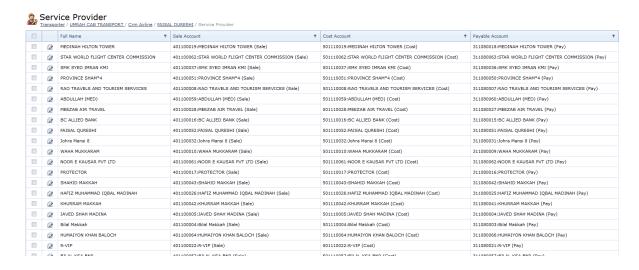


Important Note: As IATA have account heads, it allow you to generate IATA wise ledgers for Visa Sale/Cost.

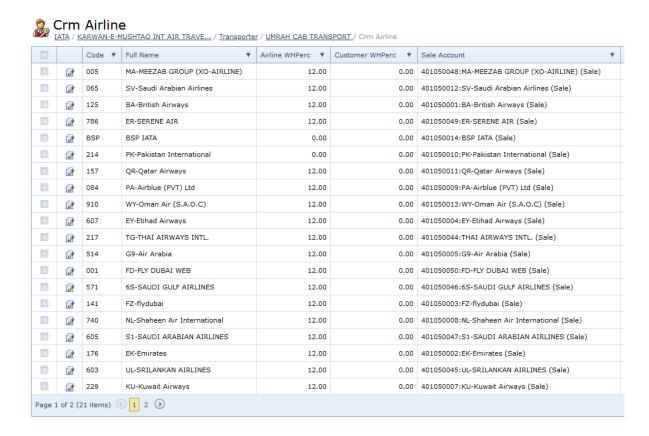
f) <u>Transporters:</u> This section allow you to define multiple transporter. It also allow you to setup private transport rates.



g) <u>Service Providers / Suppliers:</u> This page will allow you to define your service providers, which could be someone who is providing you hotels, or ticketing, transport services or any other services. You can also give login access to service provider and they can view their Accounts payable ledgers. Service Provider setup screen is given below:-



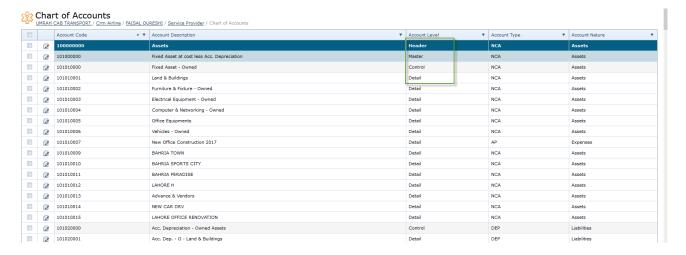
h) Airlines: Airlines section is used to define Airlines for Ticketing system



3. ACCOUNT SYSTEM

CRM offers double entry account system with following features:-

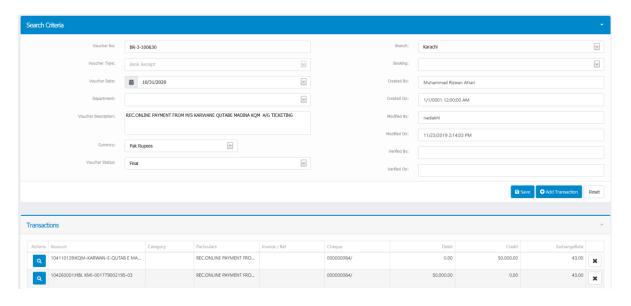
a). Chart of Accounts: The chart of accounts has 4 levels (Header \rightarrow Master \rightarrow Control \rightarrow Detail)



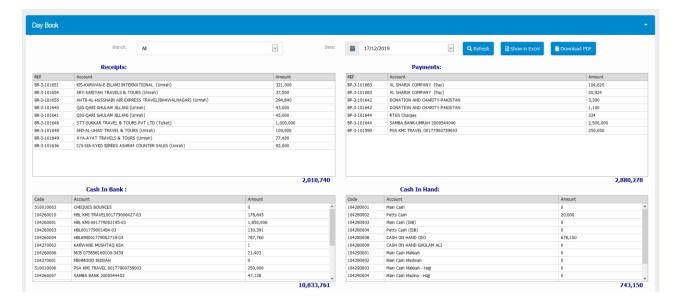
Important Note: In contact section, when you create any type of new contact like customer, employee, service provider, the system will automatically create Account Code and add into Chart of Accounts.

- b). Voucher Types: The system include all important voucher types as mentioned below:-
 - Cash Payment
 - Cash Receipt
 - Bank Payment
 - Bank Receipt
 - Journal Voucher

One sample Voucher Screen is given below:-



- c). Multi-Currency Support: The system allow to save transaction in both currency (PKR, SAR) by specifying Exchange Rate. This allow you to take account ledger/reports in any currency.
- d). <u>Multi Branch Support:</u> The system allow you to post transaction on different branches for same Account Head. This allow you to take ledger for All Branches or for a specific Branch.
- d). Day Book: The system allow to view and print Day Book. Day Book also has feature of Branch filtering.



- d). Account Reports: The account system has all necessary reports including:-
 - Account Ledgers multi-currency and Branch wise
 - Bank Book
 - Cash Book
 - Accounts Payable Summary
 - Accounts Receivable Summary (Customer Balance Sheet)
 - Daily Expenses Report
 - Customer Balance Ageing
 - Daily Sales
 - Closing Trial
 - Profit and Loss

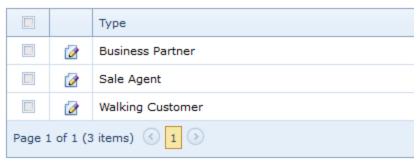
Note: See Appendix Reports for all these reports formats

4. UMRAH SYSTEM

CRM has rich set of features for Umrah Process. The admin first need to setup few important Before Umrah routine operation, the Administrator has features to setup Umrah

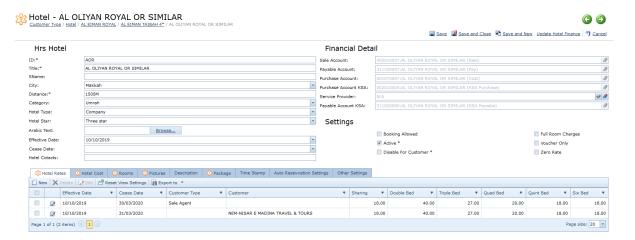
- Visa Company Setup (see Page No. 10 : Contacts → Visa Company)
- Visa Company Sale and Cost Rate Setup (see Page No. 10: Contacts → Visa Company)
- Customer Type Setup
 Rates in CRM are based on Customer Type. By Default we have 3 customer types: Sale Agent, Business
 Partner and Walking Customer. CRM allow you to define new customer types.





Hotel Setup

CRM allow you to setup Hotels and it is well integrated with Account System. The system allow you to generate Hotel Sale/Cost/Pay ledgers.

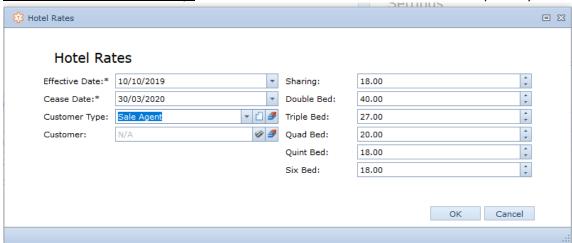


Important Feature: The Hotel system also allow you to specify its Helpline Contact Person in KSA which will be printed on Hotel Voucher.

Important Feature: The system allow you to specify Effective and Cease Date. This will implement restriction on Hotel selection on Hotel Voucher.

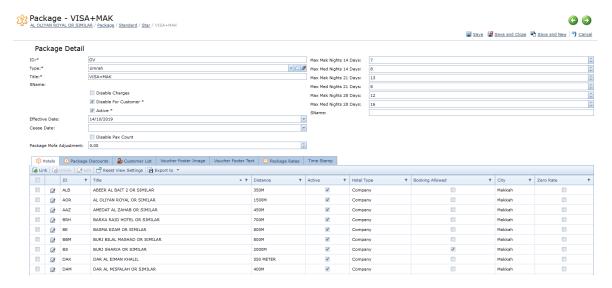
Important Feature: The system also allow you to specify Effective and Cease Date. This will implement restriction on Hotel selection on Hotel Voucher.

• Hotel Sale and Cost Rate Setup: You can define Hotel Sale and Cost Rate from separately.



You can either define rates applicable on Customer Type, or you give a special rate to any selected Customer. Both options are available.

Package Setup: Package setup screen given below along with its special features:





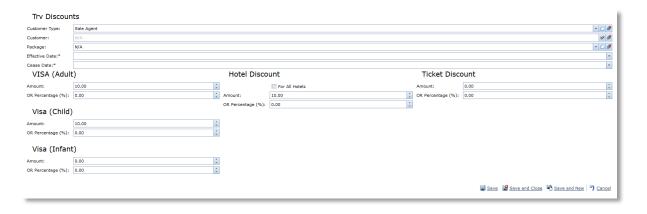
You can specify no. of Makkah and Madinah nights for 14, 21 and 28 days package. This will restrict user to enter allowed nights only.



You can also make a package specific to selected customers only.

• Discount Setup

CRM allow to define discounts on Approval, Hotel and Ticketing. Further you can define the discount on Customer Type and also on selected Customers.



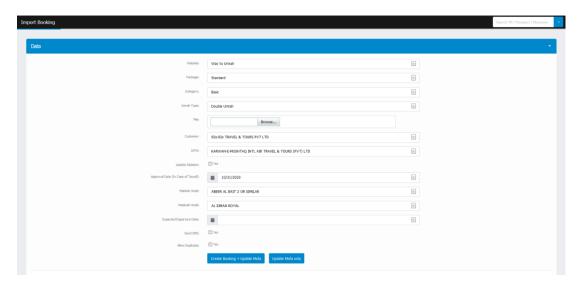
Umrah Booking

CRM allows you to add Pilgrim Details (Umrah Booking) in following four (4) ways:

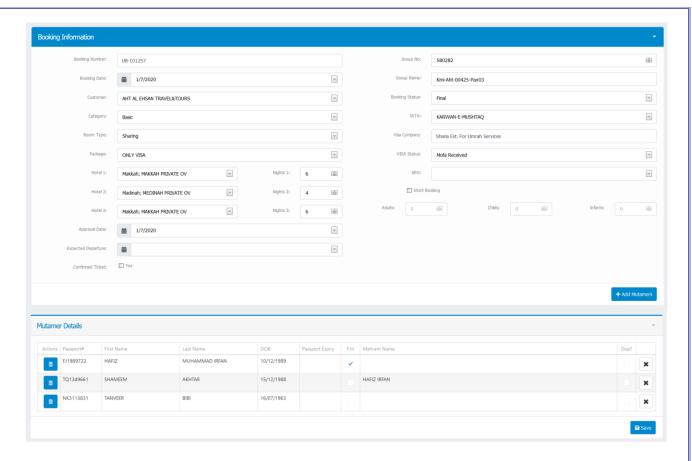
1. Passport Scanner/Bar Code Reader: The system supports all OCR (MRZ) Scanners.



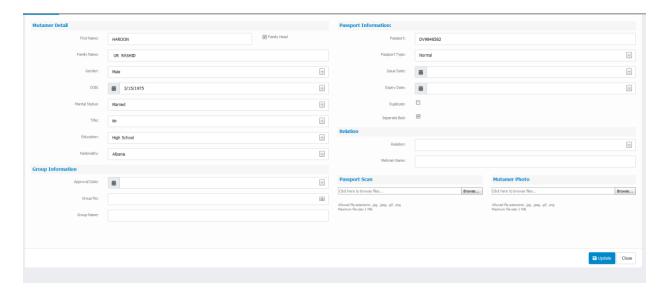
- 2. Import Shirka / Visa Company Excel (.csv) file. Supported websites are:
 - o Bab-ul-Umrah
 - Way to Umrah
 - o E-Umrah
 - o Tawaf
- 3. Import from Standard Excel (.csv) file



4. Manual Entry



Mutamer Detail Information





You can upload Mutamer Passport Scan and Mutamer Photo.

Booking Invoice

CRM has detailed invoice for Booking including Approval, Accommodation, Transport, Other services. Please see the format below:-



Meezab Group

SF 6, Hill View Arcade, 5 Davis Road, Lahore

Umrah Invoice

VERIFIED

UAN # 111-111-114

PES- KHIM Pak Eastern Travels & tours(Umrah) /

Booking : UB-105360 / Custom

Booking Date: 03/12/19 / Voucher Date: 04/12/19

Family Head : BEHRAM KHAN

			Visa	
	Adult	Child	Infant	Total
Qty:	2	0	0	2

Rate: 550 550 425 1,100

	Accor	nmodatior	1				
				R	oom		
Hotel Name	Checkin	Checkout	Nights	Туре	Qty	Rate	Net Amount
Tharawat Al Andlusiya / Similar	09/12/19	14/12/19	5	Sharing	1	41	410
Hotel Taiba Rose/ Ergwan Golden / similar	14/12/19	23/12/19	9	Sharing	1	23	414
Tharawat Al Andlusiya / Similar	23/12/19	28/12/19	5	Sharing	1	41	410

Total Accommodation: 19

	Tran	sportation				
Vehicle Type	Route	Rate	Qty	Adults	Childs	Net Amount
Economy By Bus	Ziarat (Madina)	12	1	2	0	24
Economy By Bus	Ziarat (Makkah)	12	1	2	0	24
Economy By Bus	Round Trip (Jed-Mak-Med-Mak-Jed)	0	1	2	0	0

Total Transportation: 48

1,234

	Services						
	Ac	lult	Ch	nild	Inf	ant	
Service Name	Rate	Qty	Rate	Qty	Rate	Qty	Net Amount
		0	0	0	0	0	0

Total Services:

	Pilgr	ims Detail				
Passport No	Mutamer Name	Approval	Ticket	DOB	PAX	Bed
QV3114021	SAWAI BIBI	550		31/12/39	Adult	True
SW4144461	BEHRAM KHAN	550		15/08/83	Adult	True

Booking Note: 25 SR discount by T.B sb in MOFA at 03/01/2020 Total Pax: 2

Gross Amount: 2,382

 Voucher Note:
 GROUP KU (09-DEC - 28-DEC) 35 PAX

 Total Adjustments:
 50

 crmmeezab.com
 Net Amount:

2,332

PRINTED BY VERIFIED BY Receipts:

PRINTED BY VERIFIED BY

Receipts:

Balance: 2,332

2,352

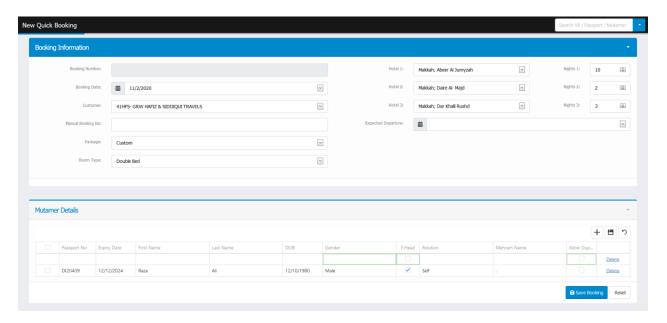


System allow you to receive and adjust the payment against a single booking Invoice.

CRM has 3 types of locking at booking level (IATA Lock, Rate Lock and Full Booking Lock)

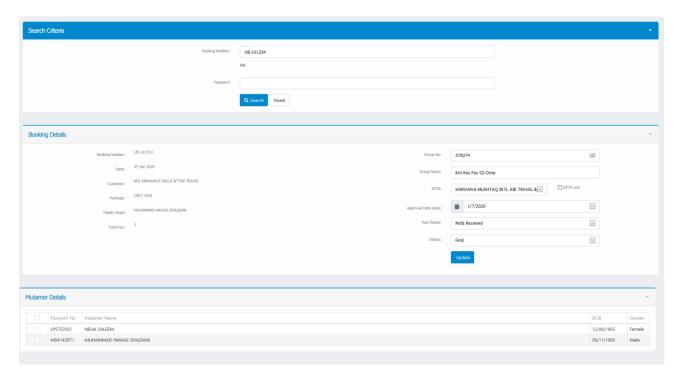
Quick Booking (For Agent)

CRM has a short booking page and access is given to Agents to feed their group information. On this short booking page, system does not Agent not related to him like IATA/Visa Company, etc.



IATA / Group Information Update

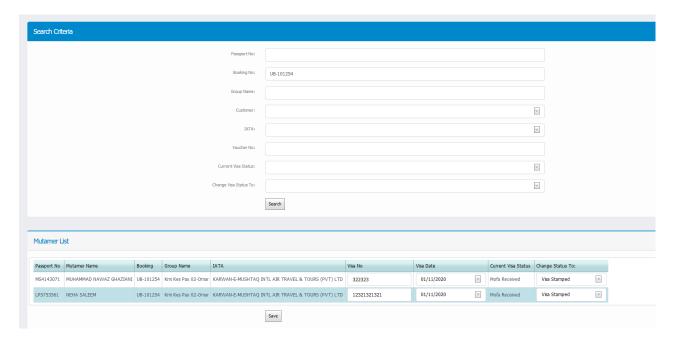
CRM has a feature to quickly update IATA and group information of a single booking quickly. This save the time when you have work load and huge data processing. System ask either booking No, or Passport No.



After you provide IATA and group information, you also have option to IATA Lock so that once IATA and Group information is setup, it never changed until admin unlock it again.

VISA Update (Bulk/Multiple Bookings)

CRM has a feature to update VISA Status and Visa details of multiple booking at once. This help staff to save their time.

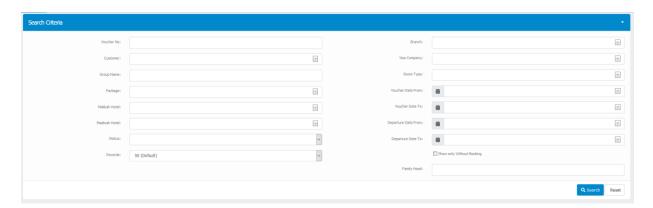




This search screen allow you to search multiple bookings and specify which Visa Status you want to change. When booking results displayed, the requested status is already ready to be changed. This will reduce the no. of clicks to save the time.

Hotel Voucher Search Options

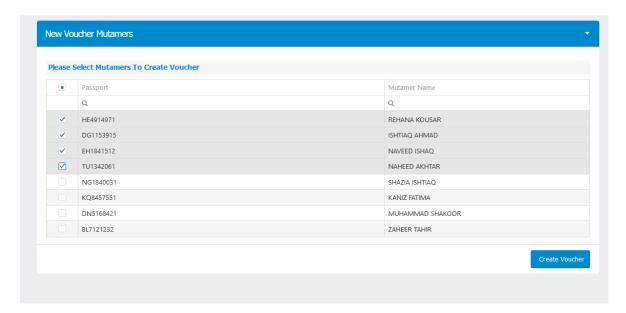
CRM allow user to search Hotel Voucher with no. of fields and options. Pease see screen below to list of searchable fields for Vouchers:-



As CRM is multi branch system, the user can search vouchers Branch wise. Further if a user is not allowed to view other branch Voucher, this will be restricted.

Auto Booking Split Option

When you create a Voucher from a Booking, system allow you to select mutamers from Booking. The Mutamers which are unselected, move automatically to new booking. This allow to manage a single family Invoice for easy Accounts management.

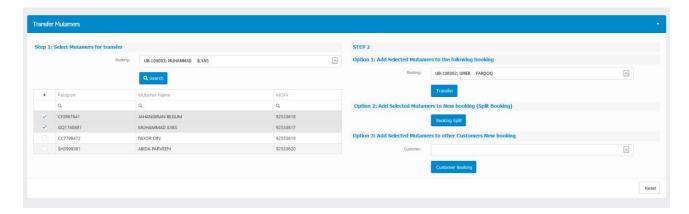




When bookings are split, then system maintain its parent and child relationships. This allow you to display all linked bookings when you search any of them.

Transfer Mutamer

CRM has flexibility in managing booking mutamers, you can transfer mutamers from one booking to other booking easily.



Transfer Mutamer page provide you 3 options:-

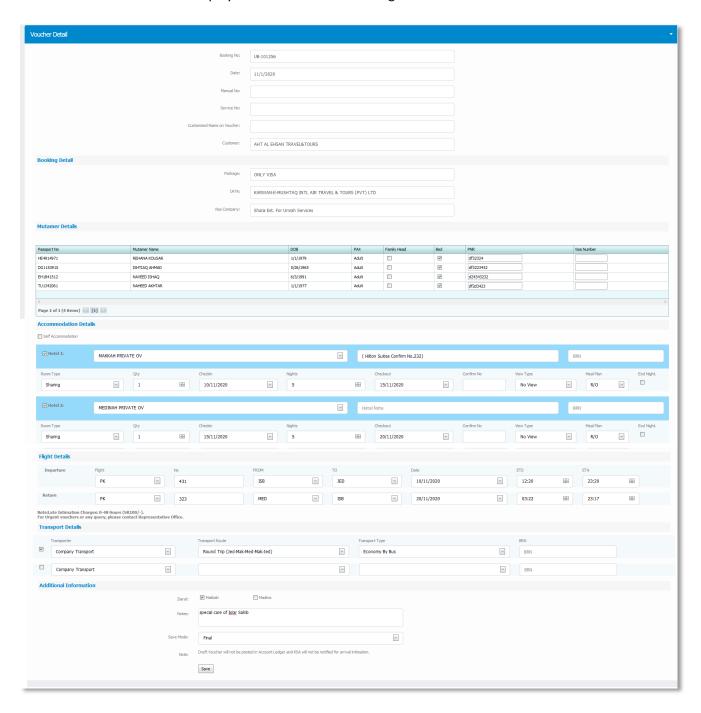
- Transfer to other booking of same customer
- Transfer to new booking of same customer
- Transfer to new booking of other customer



3rd Option is useful when you have approval group received which contains mutamers of multiple customers. This will split the bookings to multiple bookings.

NEW Hotel Voucher

New Hotel Voucher Screen is displayed after selected a booking.

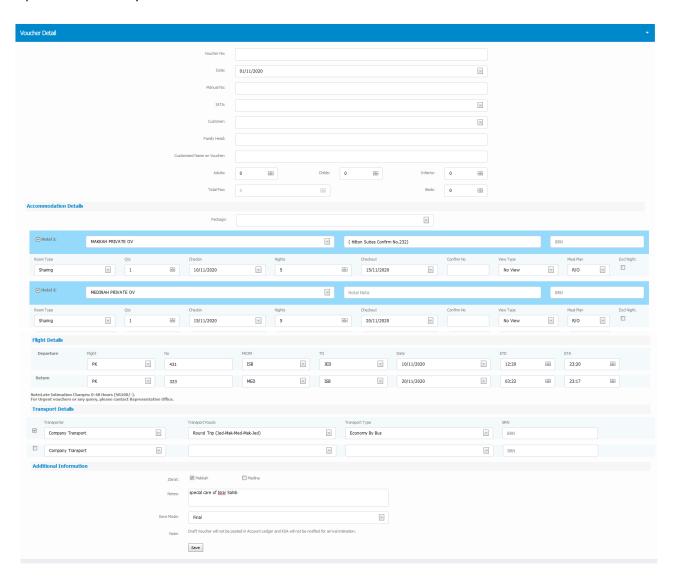


Hotel Voucher Features

- System allow to record two additional number Manual Number and Service Number
- You can Specify which PAX require Bed or Not. (This is related to accounts)
- You can specify additional Accommodation Notes against each hotel. This will be helpful to enter Self Hotel Names.
- You can also specify BRN of Hotels and Transports.
- View Type and Meal Plans are also supported.
- You can also enter a customized name on Hotel Voucher.
- Hotel Vouchers Status can be Draft and Final. Draft Vouchers are not posted into accounts, and also not displayed in Intimation Reports.

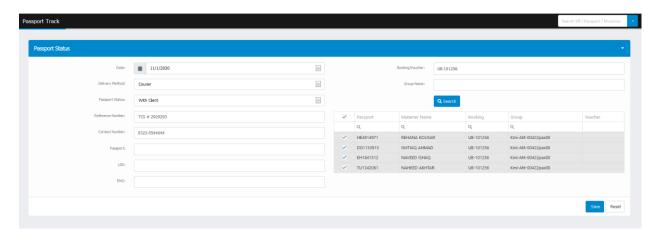
ONLY Accommodation Voucher

If you do not have PAX detail information, or visa is outside, you can still create hotel voucher using the option Accommodation Voucher. You enter only PAX Count, and the system will manage its accounting and intimation reports automatically.



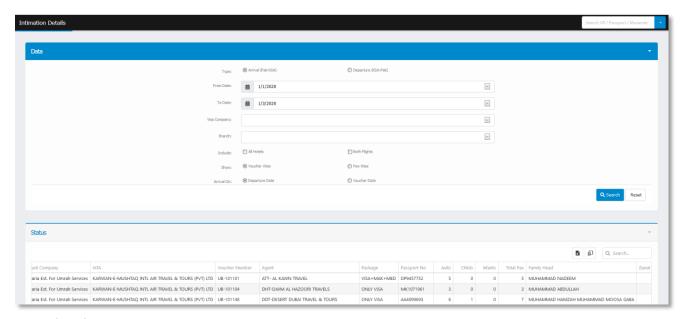
Passport Delivery / Tracking

CRM Allow you to track and monitor the status of Passports. This can also be used in KSA for passport Tracking.



Intimation Details (On Screen with Export)

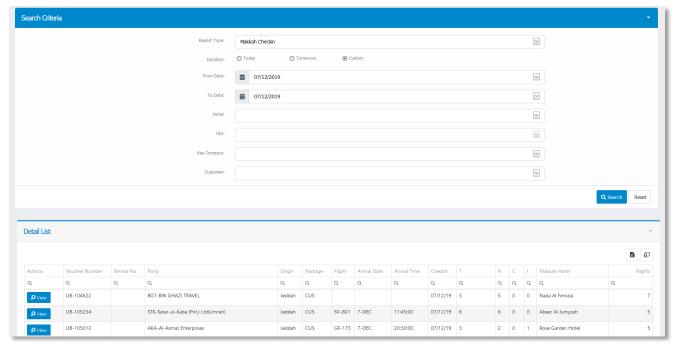
The page Intimation Details allow you to quickly view arrival and departure on screen. It has more information about PAX and Vouchers. It has option to include all Hotels and both flights. This page is mostly used by Voucher and Accounts Verification Team to synchronize their data.



KSA Intimation

For KSA Staff, CRM has complete menu 'KSA' to generate all type of intimation reports.

- Arrival Intimation
- Departure Intimation
- Makkah Check-in
- Makkah Checkout
- Madinah check-in
- Madinah Checkout



CRM further has detail Flight, Time, Package and Shirka wise Categorized and formatted Intimation Reports described in Reports section.

Auto JV (Booking Account Posting Review)

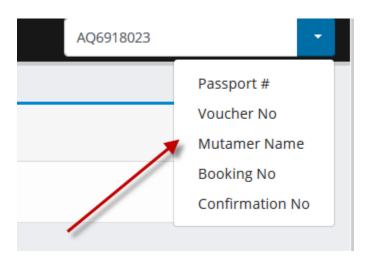
System has Auto JV feature for booking. This will help accounts team to quickly verify which account heads are posted against selected booking. You can also verify the balance of a booking via this feature. This will display posting in both currencies.

	051-8350214, 0345557767	5				
	Au	to JV - Bo	oking			
	tion Number: UB-101177					
Date	Account Title	Prefix	Debit	Credit	Debit PKR	Credit PKR
01/01/20	MANSI 8 (Cost)	HOTCOST				
01/01/20	MANSI 8 (Pay)	HOTPAY				
01/01/20	MANSI 8 (Sale)	HOTSALE		28		1,176
01/01/20	BURJ SHARIA OR SIMILAR (Cost)	HOTCOST	40		1,680	
01/01/20	BURJ SHARIA OR SIMILAR (Pay)	HOTPAY		40		1,680
01/01/20	BURJ SHARIA OR SIMILAR (Sale)	HOTSALE		48		2,016
01/01/20	SAU-SANA ULLAH (Umrah)	Booking	1,652		69,384	
01/01/20	KARWAN-E-MUSHTAQ INTL AIR TRAVEL & TOURS (PVT) LTD (VCost)	VCOST	1,032		43,344	
01/01/20	KARWAN-E-MUSHTAQ INTL AIR TRAVEL & TOURS (PVT) LTD (VSale)	VISASALE		1,480		62,160
01/01/20	KARWAN-E-MUSHTAQ INTL AIR TRAVEL & TOURS (PVT) LTD (VPay)	VPAY		1,032		43,344
01/01/20	DYAFA AL BASHAYER OR SIMILAR (Cost)	HOTCOST	80		3,360	
01/01/20	DYAFA AL BASHAYER OR SIMILAR (Payable)	HOTPAY		80		3,360
01/01/20	DYAFA AL BASHAYER OR SIMILAR (Sale)	HOTSALE		96		4,032
	Tot	al Amount:	2804.00	2804.00	117768.00	117768.00

Dashboard Search Option

CRM Dashboard has a quick search option by which you can not only search booking/Mutamer, but also display its tracking information.

On Dashboard right side, you have option for search as shown in the picture below:-

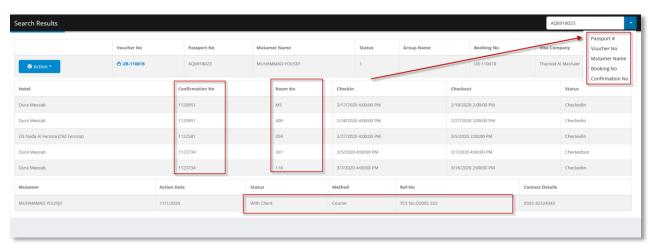


Mutamer Status / Tracking

When a Mutamer is searched from dashboard, the system provide following detail information:-

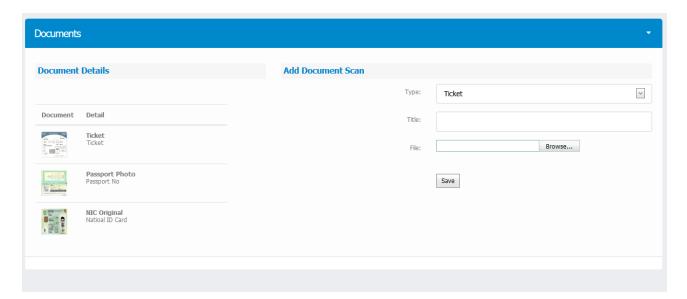
- PAX Information
- Booking Information
- Documents
- Hotel Confirmation along with Room No.
- Hotel Current Status
- Passport current Status
- Option to view Hotel Voucher

See screen capture below for Search Results:-



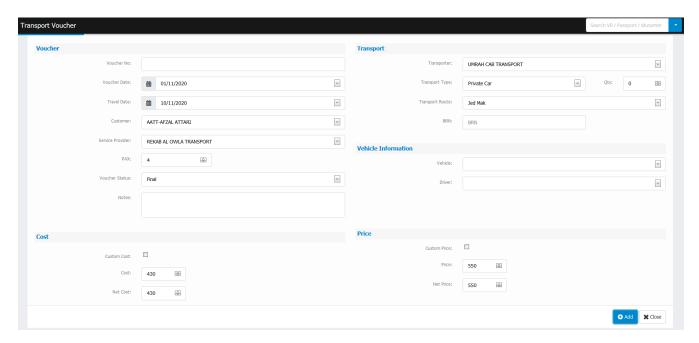
Mutamer Documents

System allow you to add Mutamer important documents like Ticket / Visa / Passports, CNIC... which can be very useful in KSA when required.



Only Transport Voucher

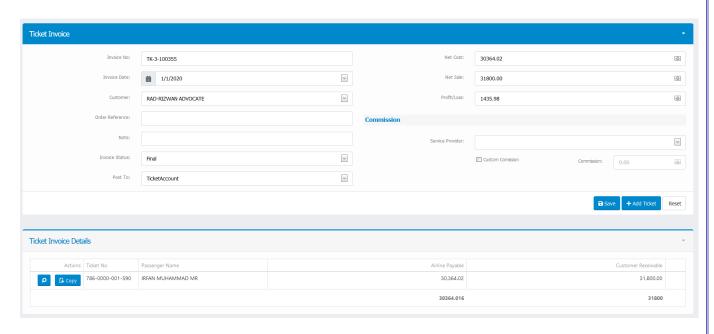
CRM also has only Transport Voucher.



5. TICKET SYSTEM

CRM has Ticket Module to manage Ticket Sale and its Accounts.

Ticket Sale Invoice

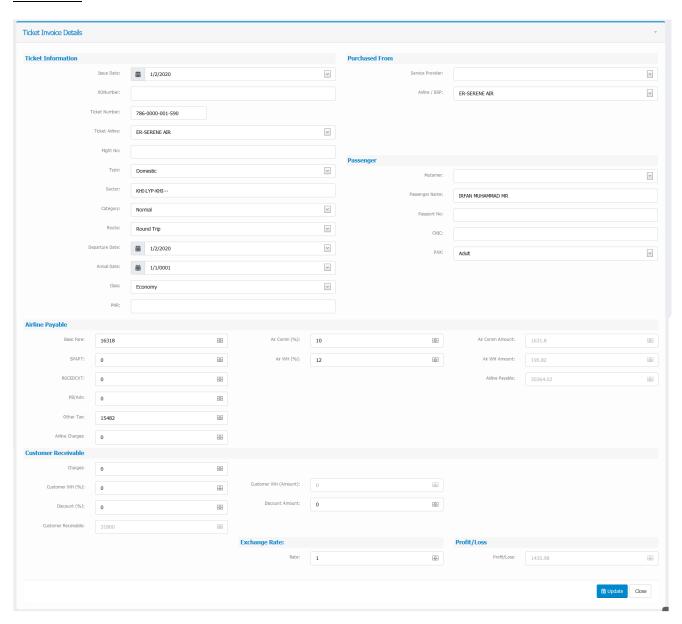


FEATURED FEATURED

System allow to specify Ticket Commission to Staff or any other Contact.

One Click to generate all tickets for a Booking.

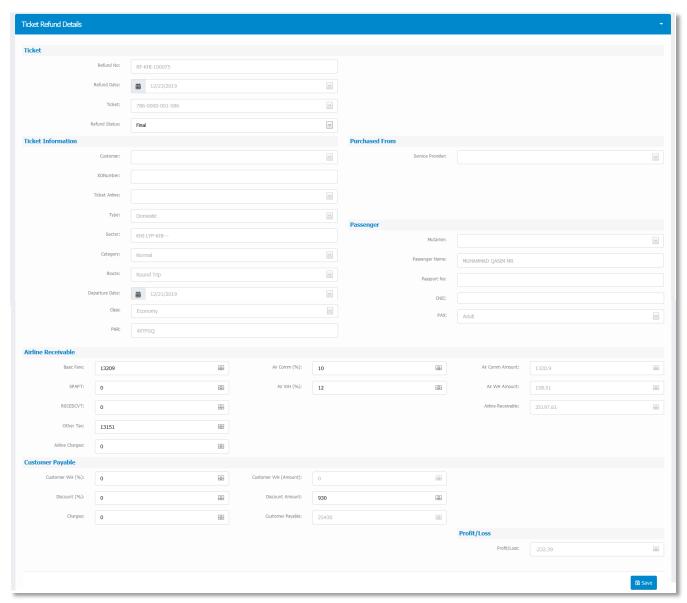
Ticket Detail



FEATURED

System allow to integrate Umrah Booking Mutamer. This will give the feature to make one Invoice for Umrah and Ticketing.

Ticket Refund



Ticket Reports

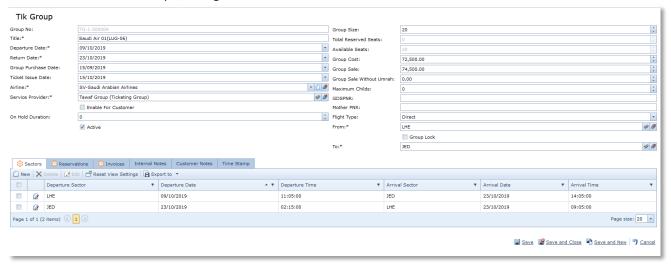
System include all necessary Ticket Reports including Airline Sales, Accounts Receivable Summary Tickets, Commission Report, GDS Segment Report, Ticket Sale Ledger, Ticket Refund Ledger, etc. Please see report Annexure for Report Formats.

6. GROUP TICKET RESERVATION

CRM has a module to allow its agent to reserve Ticket Groups.

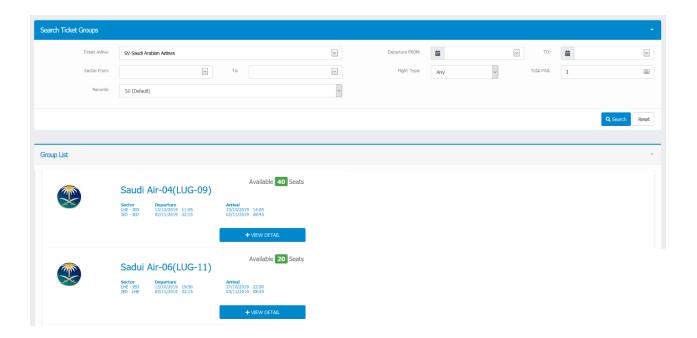
Ticket Group Setup

You can define Ticket Groups, its flight structure and



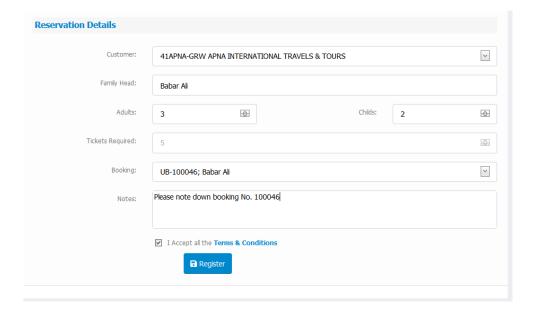
Ticket Group Search

Agent can search Ticket group by different filters as shown in screen below:-



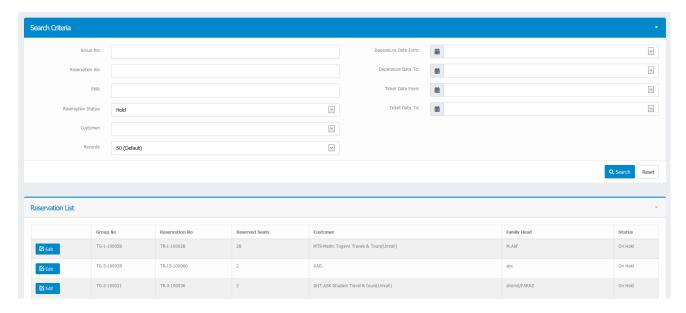
Ticket Group Reservation

Agent can reserve a ticket group by providing necessary information as shown in screen below.



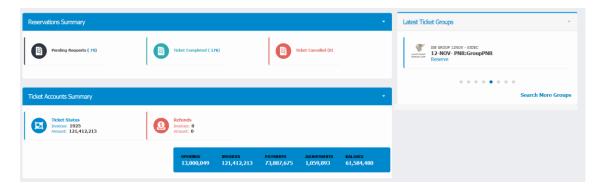
Manage Ticket Group Reservation

Admin has feature to manage all Ticket Group Reservation. It can update its status based on payment status and availability. He can also extend Payment Time.



Ticket Group Reservation Dashboard

Staff and Customer has their dashboard for summary and quick actions.

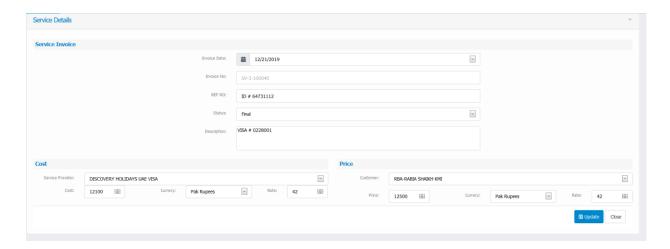


7. VISIT VISA / OTHER SERVICES

CRM gives a feature to generate other services invoice like visit visa, purchase invoice etc.

The system update both accounts: Customer for Accounts Receivable and Service Provider for Accounts Payable.

This feature can be used for any type of Sale/Purchase entry. It is a short form.



8. RESERVATION SYSTEM / Hotel Management

CRM has Reservation Module with rich features. It covers all areas of Hotel Management.

You can manage both type of hotels:-

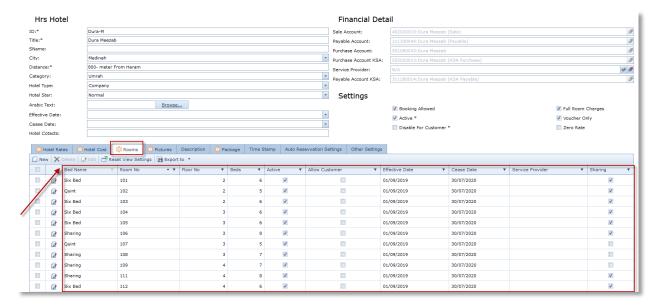
- Company Hotel
- Private Hotel

System allow you to make hotel booking for two type of Pilgrims:-

- PAX with Hotel Vouchers generated from Pakistan
- Local Pilgrims

Hotel Room Setup

System provide the option to define the Hotel Kruki / Room Structure.





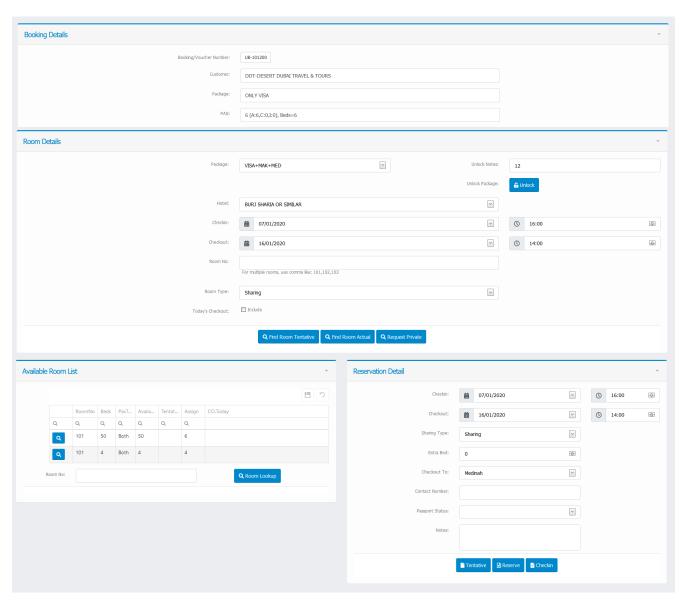
System allow to specify Effective and Cease Date for each room separately.

Company Booking

System provide a page 'Company Booking' where room reservation is done in Company Booking and Private Hotels.

a. Reservation in Company Hotels

For company hotels, system gives the room and beds available list and the user make the reservation in required room.

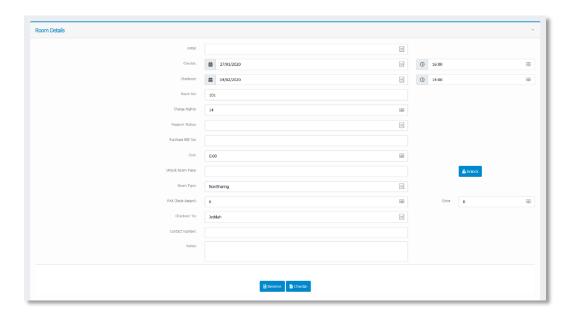


Reservation Status

There are 4 Status of Reservations: Reserved - Checked-In - Checkout - Cancelled

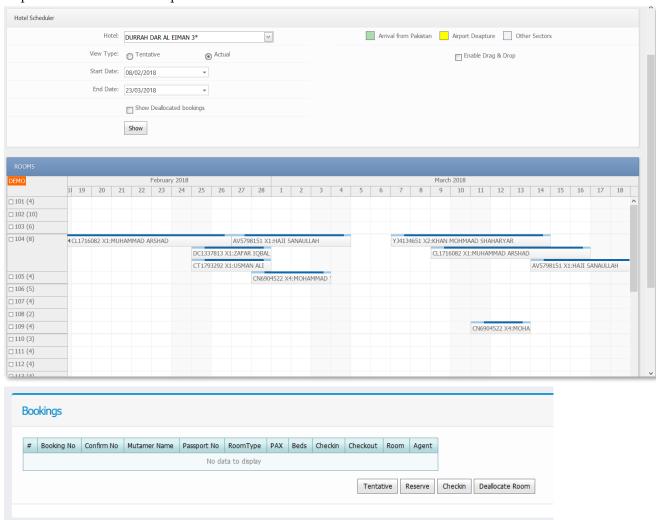
b. Reservation in Private Hotels

In the case if room is not available in the Company Hotels, then you can select Private Hotels, where you select hotel and enter Room No. manually. Further you can give Cost and Sale Price manually.



Hotel Scheduler / Planner

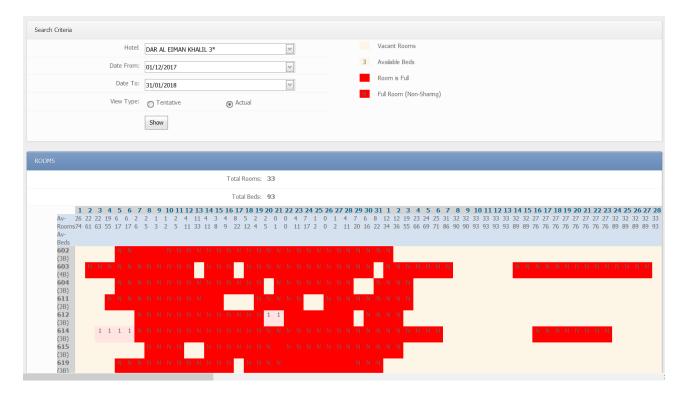
CRM has advance Hotel Scheduler, which allow the Reservation staff to manage hotel utilizations more effectively. It show reservations in timeline along with allocated rooms. They can shift booking using drag and drop feature to make better space for new reservations.



Note: The system also allow to move active reservation from the room allocation to a temporary area.

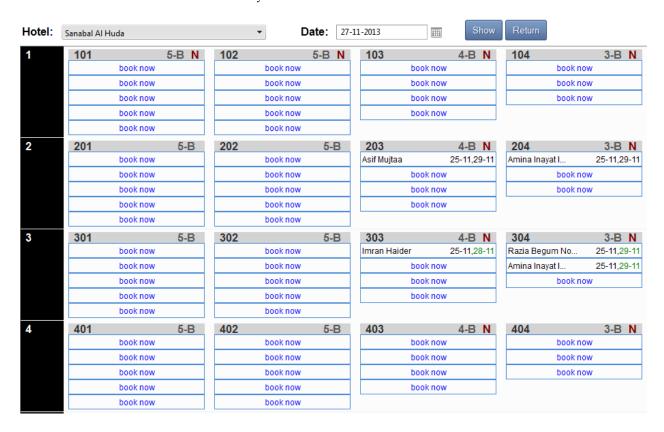
Hotel Status View

CRM has another view of Hotel reservations which has a better view to quickly view the occupancy. It show which rooms are fully occupied, which are partially occupied and which are vacant.



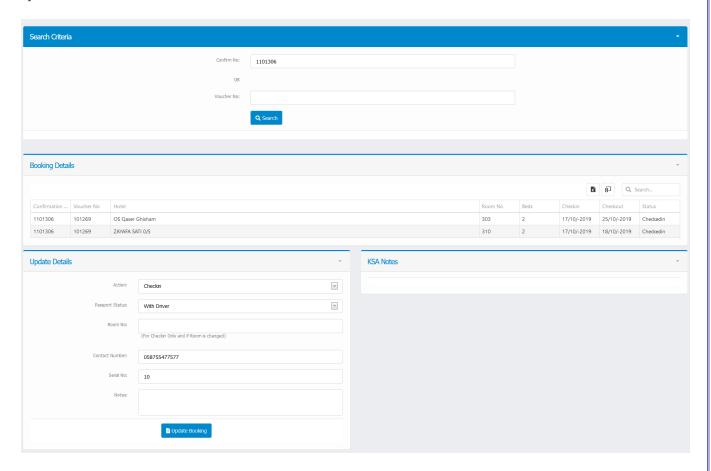
Hotel Kruki View

CRM has another advance view of hotel reservation. Infact this view is the actual Kruki which presents the exact status of hotel rooms for selected one day.



Hotel Checkin/Checkout

System allow to check-in or checkout via Confirmation No. or Voucher Number.



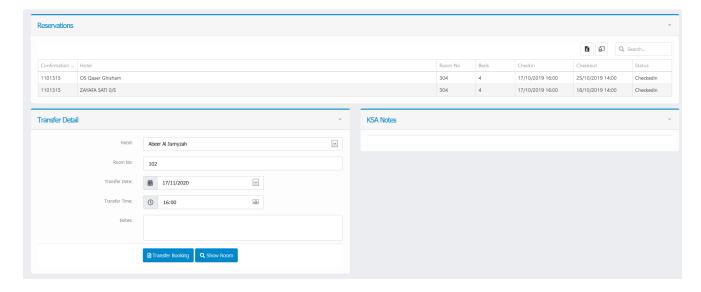
Important Note: While Check system, the system allow you to enter Passport Status, and pilgrim Contact number in KSA.

Important: System also track the history of all checkin, checkout, transfer rooms and show them in KSA notes.

Important Note: System also allow multiple reservation Checkin and Checkouts in one go.

Transfer Room Check-in/Check-out

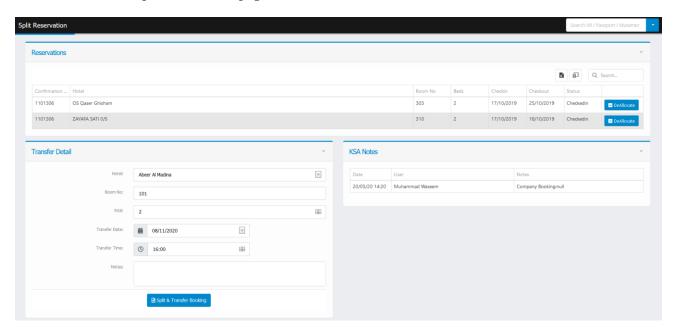
System allow to transfer pilgrims from one Hotel/Room to another Hotel/Room.



Important Note: If a reservation is checked-in and then transfer is performed, then system will perform an auto checkout from existing hotel/room and then auto checkin to next room. This will maintain the history of his previous hotel/room.

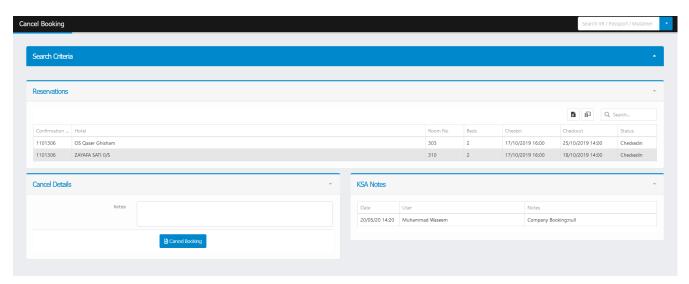
Split Reservation

If we have a requirement such that after checked in, one or some pilgrims need to move from one room to another room, then we have Split Reservation page for this feature.



Cancel Reservation

The reservation can be cancelled using Booking No, or Confirmation No.

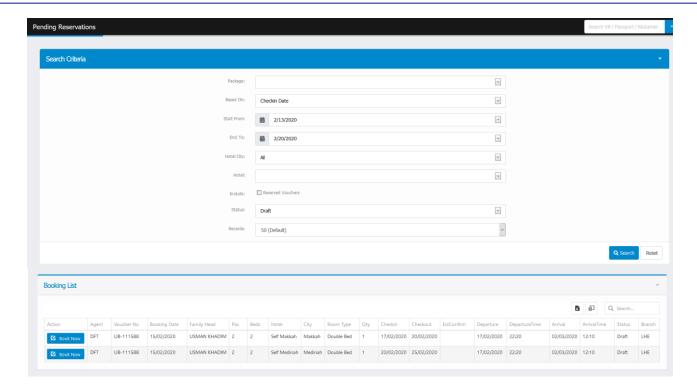


<u>Pending Reservations</u>

If the reservation is not setup as Auto Hotel Inventory update module, then a page 'Pending Reservations' will show all vouchers whose reservation is pending.

The system allow to filter these vouchers based on Package, Check-in Dates, Hotel, City, etc.

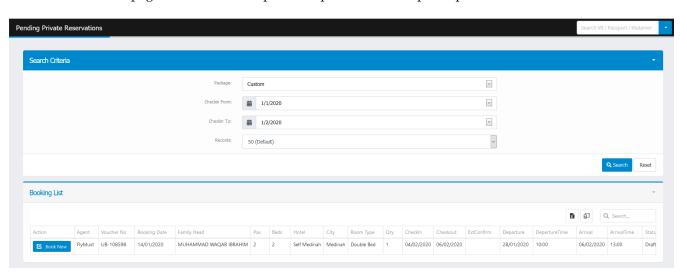
Once you have such voucher list, then you have option to start Room reservation process by clicking the button Book Now.



Pending Private Requests

When staff do not find any room in Company Hotels, then he has option on Company booking page to request for arrangement of Private Hotel/Room against selected sector.

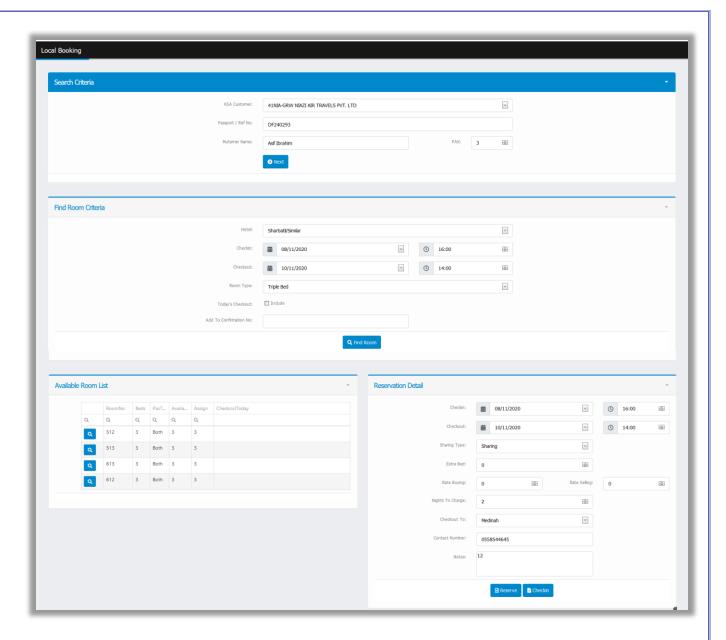
KSA staff then has a page to see all such request and process them as per requirement.



Local Sale in Hotels

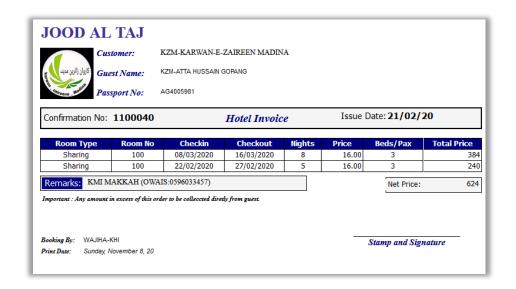
If we have local pilgrims (whose hotel voucher does not exists in system) or KSA Customer, then we have a page 'Local Sale in Company Hotels' which will allow you to sell your Hotel Rooms.

This also allow you to generate Local Sale Invoice.



Local Hotel Sale Invoice

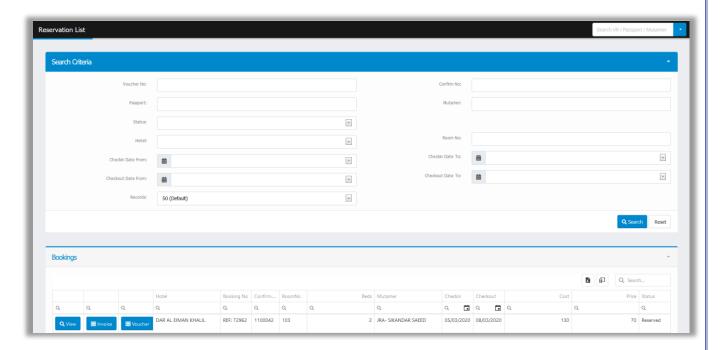
CRM allow to print invoices for local sales.



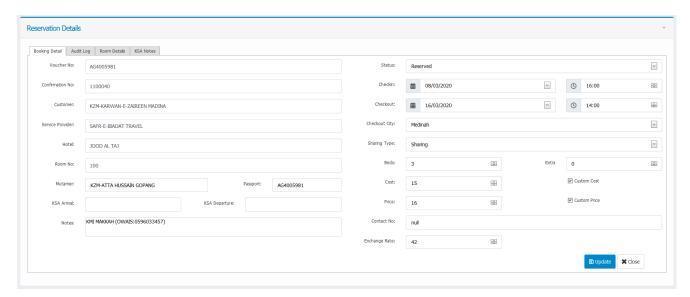
Reservation List

Reservation List page is the feature where you can list down all the reservations, review their details, check invoice, and make early or late check-in/checkouts.

You can Search a reservation with number of fields as shown below:-

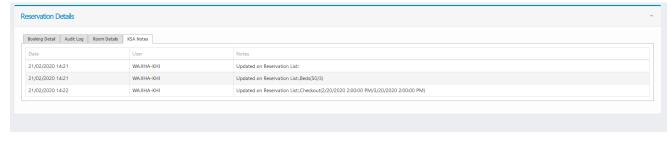


A detail page allow you to make necessary amendments and view its history.



Reservation History

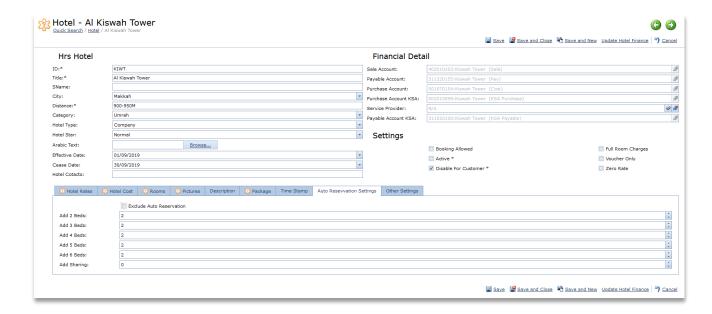
System also log the history of a reservation. It can be viewed form Reservation List page.



Auto Reservation Method

CRM also allow to utilize the feature of Auto Hotel Inventory Update linked with Booking or Hotel voucher Creation.

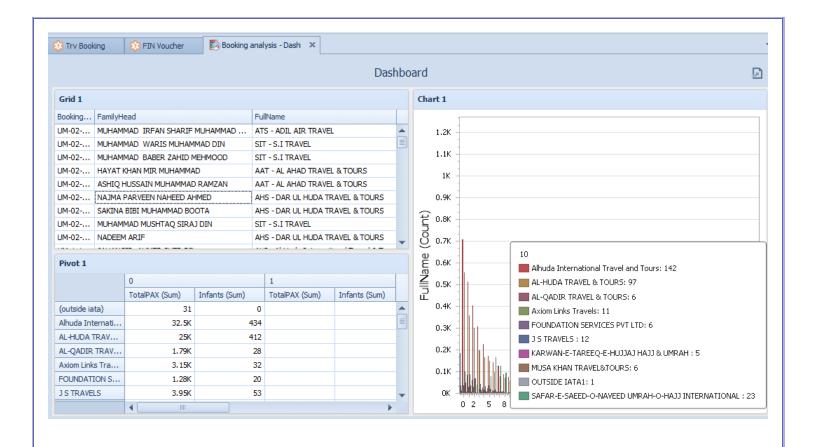
In this case, you do not need to allocate a room for each sector of Hotel Voucher. Infact the system will auto update its inventory based on the hotel and room type selected on the booking or hotel voucher. You can define how much over occupancy is allowed, or how many rooms or beds must be restricted/remain vacant.



Above, under Auto Reservation Settings, you can specify Positive and Negative both values which indicates that if you specify positive value, then you can do over occupancy and if you specify negative value then you can block hotel when a certain figure reaches.

At the time of Booking/Voucher creation, the system calculate confirmation no. based on allowed

Hotel Bed Occupancy



Hotel Status (All Bed Types)																	
26-SEP-2016 To 10-OCT-2016				26-	SEP	27-	SEP	28-9	SEP	29-9	SEP	30-	SEP	01-0	OCT	02-0	OCT
				M	ON	TU	JE	TU	JE	TU	JE	TU	JE	TU	JE	TU	JE
Hotel Name	City	T.R.	T.B.	R	В	R	В	R	В	R	В	R	В	R	В	R	В
ADWA NAEEM HOTEL	Makkah	15	64	15	64	15	64	15	64	15	64	14	63	14	63	14	6
KARAM AL SAEED	Madina	36	168	36	168	36	168	36	168	36	168	36	168	36	168	36	16
	Total:	51	232	51	232	51	232	51	232	51	232	50	231	50	231	50	23
	26-SEP-2016 To 10-OCT-2016 Hotel Name ADWA NAEEM HOTEL	26-SEP-2016 To 10-OCT-2016 Hotel Name City ADWA NAEEM HOTEL Makkah KARAM AL SAEED Madina	26-SEP-2016 To 10-OCT-2016 Hotel Name City T.R. ADWA NAEEM HOTEL Makkah 15 KARAM AL SAEED Madina 36	26-SEP-2016 To 10-OCT-2016 Hotel Name City T.R. T.B. ADWA NAEEM HOTEL Makkah 15 64 KARAM AL SAEED Madina 36 168	26-SEP-2016 To 10-OCT-2016 26-MI Hotel Name City T.R. T.B. R ADWA NAEEM HOTEL Makkah 15 64 15 KARAM AL SAEED Madina 36 168 36	26-SEP-2016 To 10-OCT-2016 26-SEP MON Hotel Name City T.R. T.B. R B ADWA NAEEM HOTEL Makkah 15 64 15 64 KARAM AL SAEED Madina 36 168 36 168	26-SEP-2016 To 10-OCT-2016 26-SEP 27-SEP 27-SEP	26-SEP-2016 To 10-OCT-2016 26-SEP 27-SEP MON TUE Hotel Name City T.R. T.B. R B R B ADWA NAEEM HOTEL Makkah 15 64 15 64 15 64 15 64 15 64 15 64 15 64 15 64 168 36 168 <	26-SEP-2016 To 10-OCT-2016 26-SEP 27-SEP 28-SEP MON TUE TL Hotel Name City T.R. T.B. R B R B R ADWA NAEEM HOTEL Makkah 15 64 15 64 15 64 15 KARAM AL SAEED Madina 36 168 36 168 36	26-SEP-2016 To 10-OCT-2016 26-SEP 27-SEP 28-SEP 28	26-SEP-2016 To 10-OCT-2016 26-SEP 27-SEP 28-SEP 29-SEP 29	26-SEP-2016 To 10-OCT-2016 26-SEP 27-SEP 28-SEP 29-SEP 29	26-SEP-2016 To 10-OCT-2016 26-SEP 27-SEP 28-SEP 29-SEP 30-SEP 30	26-SEP-2016 To 10-OCT-2016 26-SEP 27-SEP 28-SEP 29-SEP 30-SEP 30	26-SEP-2016 To 10-OCT-2016 26-SEP 27-SEP 28-SEP 29-SEP 30-SEP 01-C MON TUE TUE TUE TUE TUE TUE TUE Hotel Name City T.R. T.B. R B R B R B R B R B R B R ADWA NAEEM HOTEL Makkah 15 64 15 64 15 64 15 64 15 64 14 63 14 KARAM AL SAEED Madina 36 168 36 168 36 168 36 168 36 168 36 168 36	26-SEP-2016 To 10-OCT-2016 26-SEP 27-SEP 28-SEP 29-SEP 30-SEP 01-OCT MON TUE TUE TUE TUE TUE TUE Hotel Name City T.R. T.B. R B R B R B R B R B R B R B R B R B	26-SEP-2016 To 10-OCT-2016 26-SEP 27-SEP 28-SEP 29-SEP 30-SEP 01-OCT 02-O MON TUE

Report:	Arriva	al Intim	ation										
Period:	30-AF	R-2017											
S	OFF	VR	MutamerName	PPTNO	Pax	DATE	ETD	ETA	Package	Ziarat	H.MAK	H.MED	TR
					SV	-889 (IS	B-JED)	- 30-	APR 01:45	- (2)			
1	STA	27826	ABDUL	AJ9150102	Α	30-APR	00:15	01:45	19 GREN/S		DMM	hawali-khateeb	Full
2	STA	27826	RUKHSANA	AP3098522	Α	30-APR	00:15	01:45	19 GREN/S		DMM	hawali-khateeb	Full
					NL	-701 (M	IUX-M	ED) -	30-APR 02:	00 - (8)			
1	WHK	28364	AKBAR	RJ1815511	Α	30-APR	00:00	02:00	19 OWHT/S		EVA/ADW/SN	hawali-khateeb	Full
2	WHK	28364	REHANA	QJ1348351	Α	30-APR	00:00	02:00	19 OWHT/S		EVA/ADW/SN	hawali-khateeb	Full
3	WHK	28364	RIASAT	NK1811391	Α	30-APR	00:00	02:00	19 OWHT/S		EVA/ADW/SN	hawali-khateeb	Full
4	WHK	28364	MUHAMMAD	TW1338961	Α	30-APR	00:00	02:00	19 OWHT/S		EVA/ADW/SN	hawali-khateeb	Full
5	WHK	28364	MUHAMMAD	EU0768311	Α	30-APR	00:00	02:00	19 OWHT/S		EVA/ADW/SN	hawali-khateeb	Full
6	WHK	28364	AMNA	NL3101881	Α	30-APR	00:00	02:00	19 OWHT/S		EVA/ADW/SN	hawali-khateeb	Full
7	WHK	28364	BARKAT	TV1813501	Α	30-APR	00:00	02:00	19 OWHT/S		EVA/ADW/SN	hawali-khateeb	Full
8	WHK	28364	SURAYYA	VE3095641	Α	30-APR	00:00	02:00	19 OWHT/S		EVA/ADW/SN	hawali-khateeb	Full

Report:	KSA In-Out Summary			
Period:	30-APR-2017 To 06-M	AY-2017		
Package:	All			
Visa Company:	All			
Date	Arrival	Departure	In KSA	
Upto 4/29/2017	67140	59379	7761	
4/30/2017	358	405	7,714	
5/1/2017	279	438	7,555	
Total:	67,777	60,222	7,555	

AH BLUE PLUS AH GRAY AH GREEN	29-APR-20 In Makkah 392 21 1,462 855	017 In Madinah 359 49 908	In KSA 751 70	
AH BLUE AH BLUE PLUS AH GRAY AH GREEN	392 21 1,462	359 49	751	
AH GRAY AH GREEN	21 1,462	49		
AH GREEN	1,462		70	
AH GRAY AH GREEN AH OFFWHITE		900		
	OFF	500	2,370	
AH OFFWHITE	833	770	1,625	
	468	458	926	
AH ORANGE	16	8	24	
AH PINK	1,262	989	2,251	
AH WHITE	89	71	160	
AL-QADIR PINK	83	51	134	
GRAY1	68	70	138	
OFF WHITE-1	73	62	135	
STAR	272	357	629	
Total Pax:	5061	4152	9213	

	Agent Ledge	er Detail										
	Period: 01-0	OCT-2015 To 29-APR-2017							BOOKIN	IG INVOI	CES	
C	ustomer:	ZTT-ZEEMAL TRAVEL & TOURS			Voucher:	HV-2-50004			F.Head	Δ.	ABDUL RAS	HEED
Во	oking No:	UM-2-50007			Package:	15/SILVER PLUS			Adults	Childs	Infants	Total
Boo	king Date:	23/10/2016			Room Type:	Sharing			6	0	0	6
S.NO	UID	Mutamer Name	PPT#	BED	PAX	VISA	Visa Amt	Rpt Fee	FRC	Tik Amt	Htl Amt	Total
1	38500130	ABDUL RASHEED	DN9845202	Yes	Adult	Visa Stamped	10,500			64,000	10,082	84,5
2	38500126	NASIR IQBAL	DV1157802	Yes	Adult	Visa Stamped	10,500			64,000	10,082	84,5
3	38500128	SAJJAD AHMAD	YG1160691	Yes	Adult	Visa Stamped	10,500			64,000	10,082	84,5
4	38500131	MALIK YAWAR	AX5970093	Yes	Adult	Visa Stamped	10,500			64,000	10,082	84,5
5	38500127	KOUSAR MEHMOOD	ES0166041	Yes	Adult	Visa Stamped	10,500			64,000	10,082	84,5
6	38500129	MUHAMMAD FAROOQ	DR0766681	Yes	Adult	Visa Stamped	10,500			64,000	10,082	84,5
Note						Total:	63,000			384,000	60,492	507,4
									Ad	justment:		
										Net Total:		507,4

Report:	Arrival	Flight Sche	dule		
Date:	31-MAY	_			
SNO	PAX	Flight	From	То	Time
1	4	EY-313	AUH	JED	03:45
2	5	PA-872	MUX	JED	04:00
3	23	NL-715	SKT	JED	04:30
4	6	PA-872	MUX	JED	04:40
5	3	SV-889	ISB	JED	06:45
6	4	PA-170	KHI	JED	07:00
7	33	PA-270	ISB	JED	07:50
8	5	NL-751	KHI	JED	08:00
9	2	EY-333	AUH	JED	10:00
10	6	EY-0333	AUH	JED	10:00
11	1	SV-703	KHI	JED	10:50
12	4	NL-705	ISB	MED	11:30
13	1	WY-0677	MCT	MED	11:40
14	28	PK-745	SKT	JED	11:50
15	4	GF-171	BAH	JED	12:30
16	4	SV-801	MHX	IFD	14.20